

MLC RC Region, Hong Kong



Project

MLC RC Region

Client

MLC (Hong Kong) Ltd

Area

13,000sqft

Assignment

Project Management, Design and Construction

Contract

Guaranteed Maximum Price (GMP)

Completion

March 2004



"The Guaranteed Maximum Price (GMP) contract approach works exceptionally well for us as we have a contract based on mutual understanding and a partnering philosophy along with an open and transparent cost planning process, with declared margins and potential to share in any savings generated"

Bob Bettridge – MLC (HK) Ltd CEO

RC Region was the second project that Bovis Lend Lease has delivered for MLC, with this one being delivered under an open book, GMP contract arrangement.

RC Region are a traditional insurance agency that wanted a fitout to suit their business model and corporate vision.

The process started with a detailed needs brief and evaluation of the way business is processed. The design that resulted allowed flexibility and segmentation between agents as required by Roy Cheung the Agency Director.

The GMP method allowed the design, specifications and cost planning to be changed throughout in an open book manner. This way MLC could shift the budget to ensure all elements were budgeted for and incorporated in the final solution.

"Over the past two years Bovis Lend Lease have delivered 2 outstanding projects for us in Hong Kong, our Service Centre - an interface between our back-office, agents and customers, and a corporate office fitout for one of our top distribution channels RC Region Agency.

The Bovis Lend Lease team has always demonstrated a high level of integrity, capability and professionalism. During the process they become integrated into our business, working closely with all business units to ensure we end up with the right solution. It is for these reasons that we have selected them to lead us through our greatest project challenge in relocating our business, changing our work culture and developing a new workplace in Times Square, Causeway Bay".

Bob Bettridge – MLC (HK) Ltd CEO

